

Jordan Airline Training & Simulation

JATS.SIM.01.2025

New CEO/NEO A320 simulator purchasing

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A: Major Dates & Info

A.1 Deadlines, Due Dates & Remarks:

RFP Number	JATS.SIM.01.2025
RFP Launch Date	19 th Jan 2025
Receiving Confidentiality Declaration letter	10 th Feb 2025
Q&A Submission Deadline Date	20 th Feb 2025
Q&A Jordan Airline Training and Simulation Answers Deadline Date	26 th Feb 2025

Closing Due Date	5 th Mar 2025
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All timings mentioned are:

- Amman – Jordan Local Time.
- In 12 Hours Format.

A.2 Contact Person Details:

Name	Muath Hamad
E-mail	muath.hamad@jats.com.jo
Office Phone Number	+962 6 445 1888
Mobile Phone Number	+962795686184

A.3 Physical Address Details:

Building/Complex	Jordan Airline Training and Simulation Head Office
Building No.	48-2
Street	Round road, Queen Alia International Airport
P.O. Box	39255
Postal Code	Amman 11104 Jordan

PART B: GENERAL

B.1 RFP Conditions

- Jordan Airline Training and Simulation is soliciting offers to select a Supplier to purchase one 320 Full Flight Simulator.
- Responses to the RFP, will be received by the Jordan Airline Training and Simulation, as per timetable mentioned in Part A.
- Responses are to be submitted to the below contact email: muath.hamad@jats.com.jo
- Questions, including technical questions, will be accepted via e-mail as per timetable mentioned in Part A

B.2 General Instructions about RFP

B.2.1 RFP Inquiries

If the Bidder has an inquiry for any part of this RFP, such as: ambiguity or discrepancy and/or indistinct words, then the buyer shall submit his inquiries to the contact person as per A.2 and before the deadline mentioned in Part A of this RFP.

B.2.2 Receipt Acknowledgments

Jordan Airline Training and Simulation will send this RFP to the bidder and expects that the bidder acknowledges receipt of the RFP. Jordan Airline Training and Simulation has the right to reject / not accept/ disqualify any bidder who does not acknowledge the receipt of this RFP.

B.2.3 RFP Revision / amendment

Jordan Airline Training and Simulation has the right to revise or amend the whole RFP or any part of it by officially informing all participating bidders.

B.2.4 RFP Cancellation

Jordan Airline Training and Simulation has the right to cancel the RFP at any point of time without any justification to be announced and without any type of compensation or penalties.

B.3 Rejections of Proposals

There are reasons to reject / not accept/ disqualify proposals submitted by bidders, the occurrence of any of the below grant's Jordan Airline Training and Simulation the right of rejection and/or not accepting and/or disqualifying submitted proposals:

- Late proposals will not be accepted/received. Proposals may also be rejected for failure to conform to the rules or requirements contained in this RFP. Late proposals are the submitted proposals after the specified due date/timing mentioned under section A in this RFP.
- Proof of Collusion (formal or informal), proposals for all bidders among any related arrangements will be rejected.
- Noncompliance with applicable law, unauthorized additions or deletions, conditional bids, incomplete bids, or irregularities of any kind, which may tend to make the bid incomplete, indefinite or ambiguous as to its meaning.

B.4 Proposal Award in Best Interest

Jordan Airline Training and Simulation has the right to award the bidder who submitted the best proposal.

B.5 Authorized Signatory

Information sent to Jordan Airline Training and Simulation and Commercial Proposal shall be signed by the Authorized Signatory.

B.6 Confidentiality Declaration

The pages at Part C of this RFP must be filled out, signed, and stamped by the participating bidder and have the original copy submitted along with the Financial/Commercial Proposal.

B.7 Expenses Related to Proposal Submission

Jordan Airline Training and Simulation shall not pay any expense incurred in the preparation or submission of any Proposal submitted in response to this RFP including but not limited to, costs associated with site visits accommodations or testing. Jordan Airline Training and Simulation Shall not be liable for any loss or damage that the Service provider may claim which is incurred as a result of the preparation or submission of his Proposal or the acceptance or rejection by Jordan Airline Training and Simulation of such Proposal.

B.8 Commercial Proposal

The Commercial Proposal should clearly illustrate the price that is offered to buy the mentioned Simulator along with the needed Guarantee for payment. **Prices should be in US Dollars**

B.9 Proposals Format

The structure of the proposals is preferred to be matching the structure of this RFP.

B.10 Point of Contact (Focal Point)

Participating bidders are not permitted at all to contact any party/user/employee/individual within Jordan Airline Training and Simulation in reference to this RFP; except the contact person mentioned under Part A of this RFP.

B.11 General Notes

Bidder shall highlight any changes to the above referring to the related section. Jordan Airline Training and Simulation has the right to reject / not accept/ disqualify any proposal(s) that fails to meet any requirement or any part of this RFP. Any intended or non-intended non-compliance with any mentioned point within this RFP will immediately allow Jordan Airline Training and Simulation to use its right of rejecting/not accepting/disqualifying the

proposal without any penalty or any type of compensation. Jordan Airline Training and Simulation will not be obligated to award the highest price and has the right to choose the winner upon the best and most suitable deal for Jordan Airline Training and Simulation.

B.12 Proposals Submission Instruction

B.12.1 General Instructions

Proposers should read, review, and understand this RFP, along with all Exhibits and any additions issued. Each Proposer should submit a proposal in accordance with instructions given in this RFP. The proposal should be prepared as specified herein regarding form, content, and sequence. Jordan Airline Training and Simulation must receive delivery of the proposal at the address specified under Part A of this RFP no later than the date and time specified on page under A.1 (closing due date). Any proposal received at the wrong location or after the exact time specified for receipt; or not according to the below instructions; **will not be considered**.

- One Sealed Envelope: Commercial Proposal
- Labelled: Sealed Envelope must be clearly labelled and marked:
 - ✓ Commercial Proposal.
 - ✓ RFP (JATS.SIM.01.2025).
 - ✓ Attention: (As per the provided Contact person details).
 - ✓ Submission Date.
- Sealed envelope submission is according to what is mentioned in this RFP (Proposals submission by any another means (other than the Sealed envelope submission) is not acceptable and Jordan Airline Training and Simulation has the right to reject / not accept/ disqualify the proposals.

B.12.2 Submission of Questions

All questions regarding this RFP should be clearly presented in writing and transmitted by email to muath.hamad@jats.com.jo, the deadline for submittal of questions is provided specified on page under A.1 of this RFP. Responses to all written questions, corrections and clarifications to the RFP will be made in writing; Proposers may only rely upon written information provided by Jordan Airline Training and Simulation. Proposers shall not rely upon, and Jordan Airline Training and Simulation shall not be responsible for, any oral information or instructions provided in reference to the RFP. Proposers must not attempt to contact members of Jordan Airline Training and Simulation staff or Board members to discuss or ask questions about the contents of the RFP, other than in writing as provided above. Improper contact with Jordan Airline Training and Simulation personnel may result in disqualification of the Proposer.

B.12.3 Validity of Proposals

In submitting the financial proposal, the Proposer agrees that proposal will remain valid for 90 days after the deadline for submission of proposal and may be extended beyond that time by agreement.

B.12.4 General & Contract Guideline

Jordan Airline Training and Simulation may require Bidders with qualified proposals to present their proposals in a special meeting and/or to arrange a site visit if required.

B.13 Guarantees

1. Official awarding notifications will be considered as legally bonding to the publisher hence all RFP terms & conditions will be applied.
2. The winner participant(s) is obliged to deliver a performance bond not less than 10% if requested.
3. Winner Participant(s) should pay the needed Duty Stamps as per Jordanian Law.

Part C: Confidentiality Declaration

I hereby certify that any piece of data or information mentioned and/or related to this JATS.SIM.01.2025 as well as any communication, meeting, presentation, snapshots and any document that contains any information about Jordan Airline -Training and Simulation is deemed to be **"Strictly Confidential"** and will not be communicated or shared with any individual or entity under any circumstances.

If () is being selected as the winning bidder and there is any serious necessity to disclose any part of data or information by any mean to () partners and/or subcontractor then Jordan Airline Training and Simulation has to be informed about this in order to sign NDA with that party prior to any mean of communication.

And in case that () is not selected as the winning bidder all related information will be discarded without any extra copies to be stored.

Under any breach of what is mentioned in this declaration () will be held fully accountable.

Authorized Signature:

Name:

Title:

PART D: Scope of Service

D.1 DESCRIPTION OF THE OPPORTUNITY

Jordan Airline Training & Simulation intends to purchase one 320 Full Flight Simulator A320-200 Simulator:

D2. Required & Specifications

D.2.1 Option 1:

1. Engine Integration:
 - Both CEO and NEO engine types:
 - IAE V2527-A5 engine (CEO)
 - PW 1127G-JM engine (NEO)
2. Flight Management System (FMS) Configurations:
 - Thales S8 Flight Management System
3. Software Simulations:
 - ACSS T3CAS (TAWS) Terrain Awareness and Warning System.
4. Additional Features:
 - Implementation of 21VU with Take-Off Securing Package (TOS2).
 - Honeywell WXR RDR-4000 Step 2 Weather Radar.

D.2.2 Option 2:

1. Engine Integration:
 - Both CEO and NEO engine types:
 - IAE V2527-A5 engine (CEO)
 - CFM56-5B4 engine (CEO)
 - CFM LEAP 1A-26 engine (NEO)
 - PW 1127G-JM engine (NEO)
2. Flight Management System (FMS) Configurations:
 - Integration of two FMS configurations:
 - Thales S8 Flight Management System
 - Honeywell H3 Flight Management System
3. Simulated Multi-Purpose Control and Display Units (MCDUs):
 - Compatibility with both Thales and Honeywell Flight Management Systems.
4. Software Simulations:
 - ACSS T3CAS (TAWS) Terrain Awareness and Warning System.
5. Additional Features:
 - Implementation of 21VU with Take-Off Securing Package (TOS2).
 - Honeywell WXR RDR-4000 Step 2 Weather Radar.

D.2.3 Optional installation of FANS C/4D:

1. Install FANS C / 4D with activation of VDL Mode 2.

D. 3 Proposal Requirement

Participant must submit proposal in sealed envelopes, containing:

D.3.1 Sealed Technical Offer:

A. Company profile & qualifications

Tab	Section/Title
1	Company/ Individual Profile
2	Cover / Transmittal Letter
3	Executive Summary
4	Qualifications and Relevant Experience
5	Draft of Agreement
6	Reference List (no page limit)

Table of Contents

List elements of Part One (listed above) and identify any additional materials included, e.g., promotional brochures, CDs, samples etc.

1. Company Profile

The cover letter must include the Participant's name, address, telephone number, facsimile number, email address, and any pertinent facts or details of the proposal the Participant desires to emphasize, subject to the page limitation. The name, position, address, telephone number, facsimile number and email address of the primary and secondary contacts for the purposes of the proposal process should also be listed.

2. Cover/Transmittal Letter (2-page maximum)

The cover letter must include the Proposer's name, address, telephone number, facsimile number, email address, and any pertinent facts or details of the proposal the Proposer desires to emphasize, subject to the page limitation. The name, position, address, telephone number, facsimile number and email address of the primary and secondary contacts for the purposes of the proposal process should also be listed.

Clear ratification that the proposals are submitted in accordance with terms & condition of RFP # **JATS.SIM.01.2025**

3. Executive Summary (5-page maximum)

The Executive Summary should highlight features of the proposal and explain the rationale for the proposal as per the needed scope illustrated in D2 above.

4. Draft of Agreement:

Draft of Agreement signed by the company Authorized Signatory reflecting the purpose of this RFP.

Disqualified:

- Bank Details on Company Letter Head (Bank Signature Authentication)
- Company Profile

B. Technical Offer

- related to JATS requirement as per Required & Specifications D.2 above at will be the base to evaluate the technical Offers; the Technical Offer Weight is 60% of the Total Evaluation.

To ensure a fair and efficient evaluation process, within Technical offer the following should be submitted and will be reflected into stages to be evaluated:

1. Participants are required to submit a comprehensive proposal including their company profile and qualifications.
2. Participants are required to mention some locations that already have the same screen that they are offering and JATS has the right to examine this screens in sight if needed.

D.3.2 Sealed Financial Offer:

In the Financial offer, please do indicate the related cost for this project. Offers must include:

- Analysis Cost
- Time to deliver
- Any Special requirement – If any-.

D.4 Evaluation Criteria

A Technical Criteria		60%
1	Availability of various engine types, FMS configurations, and customized features.	5%
	Number of FFS units produced by the manufacturer.	8%
2	Image generator refresh rate, and field of view.	5%
	Visual projectors type and resolution.	3%
	Number of full visual scenes.	5%
	Motion System model and manufacturer	3%
3	High-fidelity sound replication for engine noise, cockpit alerts, and environmental sounds.	3%
	Device warranty duration, terms, and coverage.	5%
	Availability of extended warranties and service agreements.	2%
4	Timely delivery, installation, and commissioning.	8%
	Long-term system upgrade and lifecycle support plans.	4%
5	Technical Support after RFT.	4%
	Technical training.	5%
B Financial Criteria		40%
1	Cost	35%
	Financing options	5%

Interviews and Short Listing

RJ reserves the right to conduct interviews or to proceed without conducting interviews. The purpose of interviews, if conducted, would be to allow Participant the opportunity to clarify and expand upon aspects of their proposal. They also present an opportunity to evaluate key personnel and discuss issues of experience, performance, schedules, financial proposal, qualifications and quality. Participant(s) (either all or a short list) may be subsequently re-interviewed for final evaluation. Participant may bring presentation boards or use on-screen PowerPoint presentations, however, no food or beverages or gifts may be brought to interviews.

D.5 PENALTY NOT MEETING PERFORMANCE LEVEL

The winner bidder will be under follow up regarding the delivery dates, where JATS has the right to enforce a penalty for delay, which should be 1% of the deal value for every 1 Week delay from agreed delivery date.